Rubicon Water

Overview November 2014





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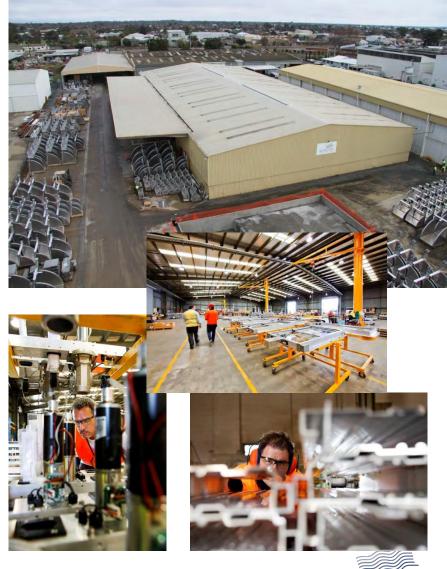


Introduction to Rubicon Water

Established in 1995 in Victoria, Australia

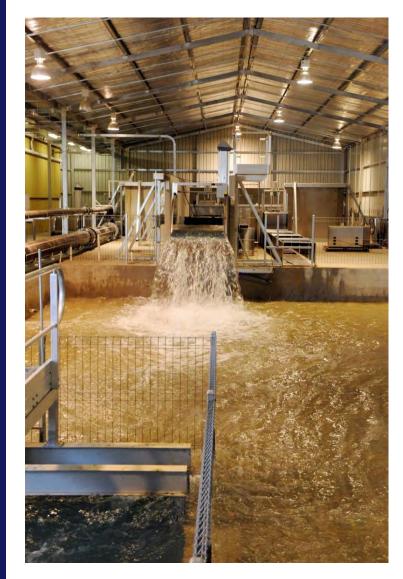
- Collaboration with Universities on research
 - University of Melbourne (Australia)
 - Colorado State University
- Globally ~200 Employees (including factory)
 - Mechanical Engineers
 - Software Developers
 - Instrumentation and Control Engineers
 - Field Technicians
- Offices in Australia, the US and China
- Hydraulic flow lab on-site for R&D
- More than 11,000 Rubicon gates sold worldwideISO9001 certified quality system

Factory: Victoria, Australia Currently producing more than 3,000 gates p.a.

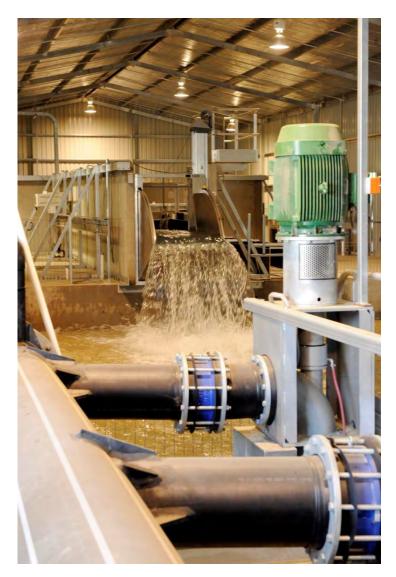


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Rubicon Hydraulic Flow Laboratory

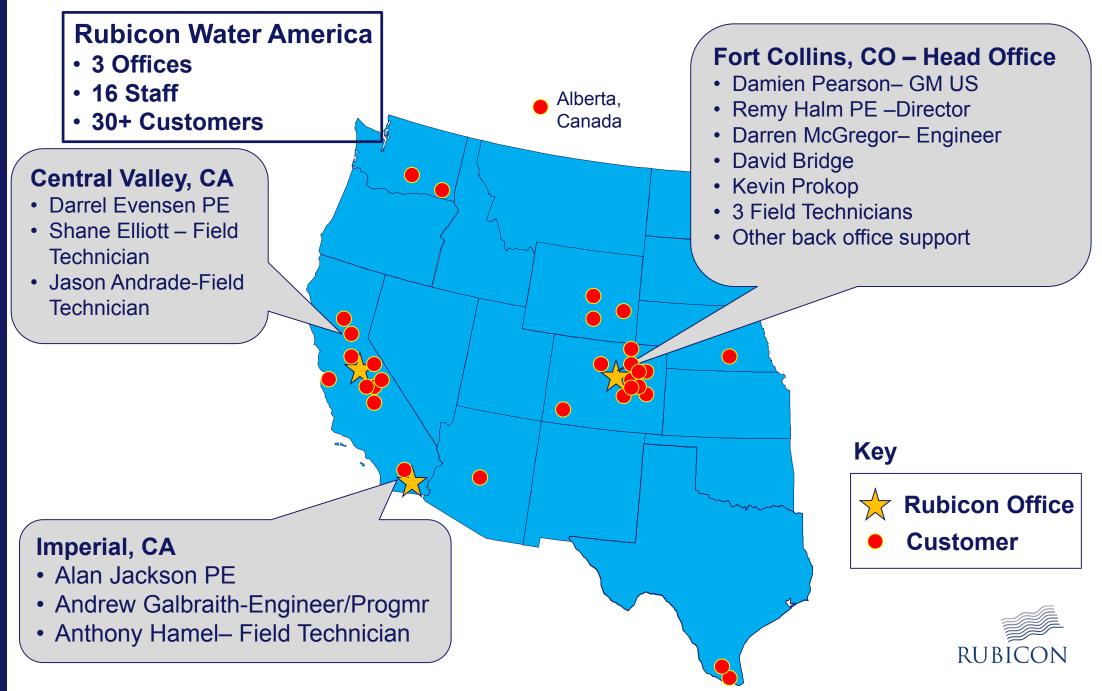




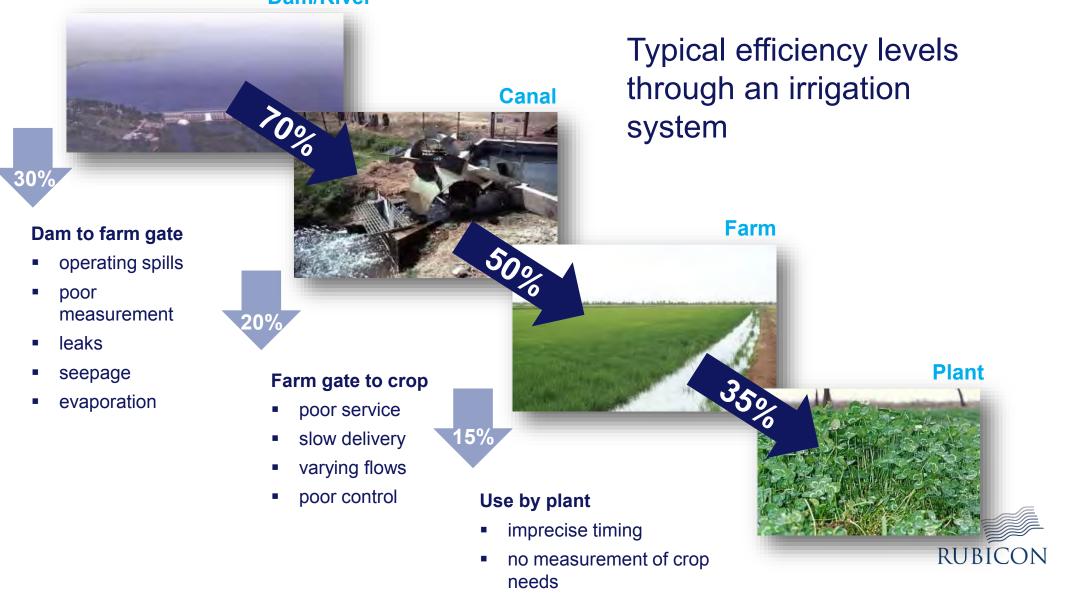




Rubicon US Footprint (Offices, Staff and Customers)



Our objective is to reduce the 65% of water lost/uncontrolled throughout the irrigation distribution system



What Sets Rubicon Apart?

- Fully integrated, proven solution to measure and control water from the source to the plant root – a true full automated, integrated canal solution
- Unique technology and control algorithms to match supply and demand resulting in:
 - reduction of consumptive use of plants due to improved service levels and control to farmers/irrigators (on demand irrigation)
 - conservation of "lost" water from evaporated spills, seepage or deep percolation (unmanaged, unmeasured and uncontrolled)

Cost effective

- Lower cost option than putting all the pieces together and hoping that it works
- Fraction of the cost of pipelines or lining

Local presence

- Gates and equipment assembled in Colorado 15,000 sq ft office and factory
- New assembly office planned for Central Valley for later this year
- Team of Engineers and Field Technicians based in Central Valley
- Operate our own hydraulic flow lab for R&D; continuing innovation

Customer oriented, consultative approach – Experienced P.E.'s and technicians there to support you and provide insight



Rubicon Systems: Rocky Mountain Region

Colorado customers include:

- New Cache La Poudre (Don Magnuson)
- Larimer & Weld (Bill Johnson)
- Church Ditch Company
- Central Colorado Water Conservancy District (Randy Ray)
- St. Vrain Left Hand Water Conservancy District (Les Williams)
- Bessemer Irrigating Ditch Company
- Montezuma Valley Irrigation Company (Jim Siscoe)

Wyoming customers include:

- Wheatland Irrigation District (Don Britton)
- Midvale Irrigation District (Dick Johnson)
- Goshen Irrigation

Nebraska customers include:

- Farwell Irrigation District
- Frenchman-Cambridge Irrigation Districts



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For irrigation and ditch companies, we provide end-to-end product offering and support

	Actuated Gates	 Control gates: FlumeGate[™] and SlipGate[®] Advanced gate technology: flow measurement, positioning features and precision control, advanced water level sensors 				
	Meters	 SlipMeter[™], Sonaray[™] Flume Meters, Sonaray[™] Pipe Meters Accurate measurement, real time data communication Precision control 				
All and a second	SCADA (remote control)	 SCADA software: SCADAConnect[®] Advanced telemetry and wireless networks 				
TWaterPortal		 Demand Management: Rubicon DMS Irrigation scheduling Billing software Control software: NeuroFlo[®] 				
	Software					
	FarmConnect [®] on-farm irrigation automation	 Soil moisture probes iβee™ (Zigbee) communication network Web based access to network for ordering, planning 				
		and scheduling water requirements				
	Total Channel Control [®]	 Integrates all Rubicon products together to manage an entire irrigation system 				
		RUBICON				

FlumeGate[™]- developed in 2001 with more than 8,000 installed

Solar powered – fully self powered with battery backup (12 volt system)

> Flow calculation and control computed in each pedestal (user screen display)

Aluminum walkway for safety (optional)

Water tight seals (exceed AWWA leakage standards)



Can be connected to most other SCADA/PLC networks.

Highly accurate gate control \pm 1/16 of an inch (positive actuation in both directions) Can run in following modes:

- Manual mode
- Remote mode (Web based/SCADA)
- Upstream/downstream water level mode
- Flow rate mode

Highly accurate ultrasonic water level sensors \pm 1/16 of an inch

High grade aluminum construction – 40 year design life



Available in sizes from 2'-10' width and depth

SlipGate[®]-developed in 2005 with more than 4,000 installed

Masts and solar panel supports designed to withstand hurricane strength winds

Solar powered – fully self powered with battery backup (12 volt system)

> Stand alone pedestal (wired to SlipGate)

•Can provide local control (with password) •Able to view flow rates



Highly accurate gate control \pm 1/16 of an inch (positive actuation in both directions) Can run in following modes:

- Manual mode
- Remote mode (Web based/SCADA)
- Upstream/downstream water level mode
- Flow rate mode

Unique CableDrive™ system – "no screw mechanism" that would wear down

Can seal on all four sides

Minimal maintenance required

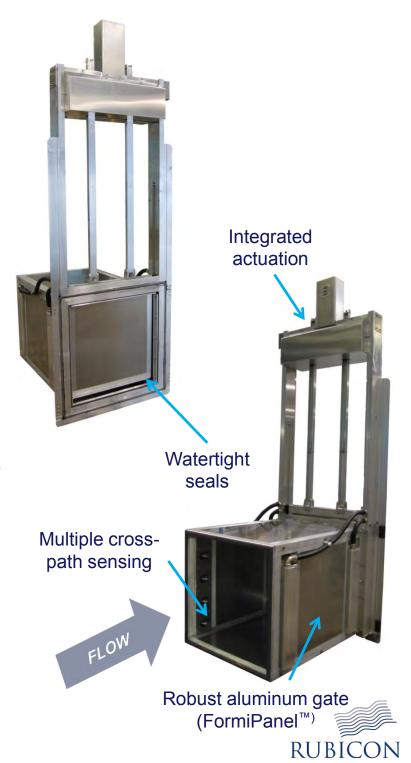


Available in sizes from 2'-10' width and depth

SlipMeter™

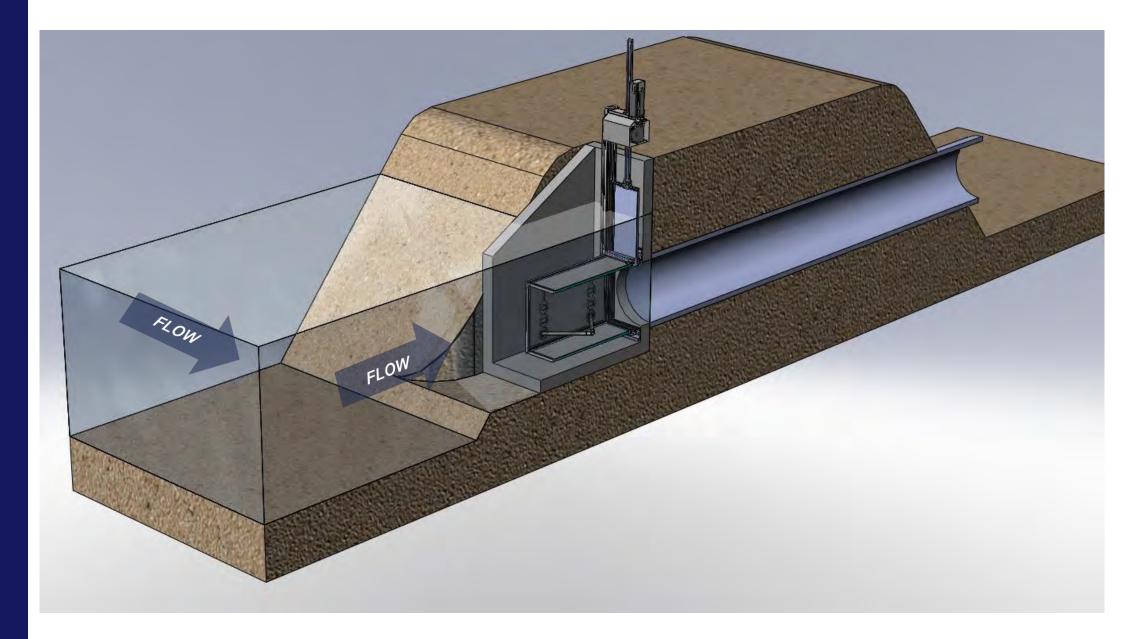
Integrated control gate and flow meter

- Accurate ultrasonic transit-time flow measurement
- Uniquely capable of high accuracy down to low flow rates
- Designed to be mounted to a headwall structure on the canal that feeds a conduit
- Location on the upstream side of a conduit:
 - avoids costly structures on the farmer's side of supply boundary
 - avoids conduit remaining continuously full when not in use
 - avoids silt build-up when not in use
- Large opening ensures minimal headloss
- Ideal as a farm turnout control gate/meter solution



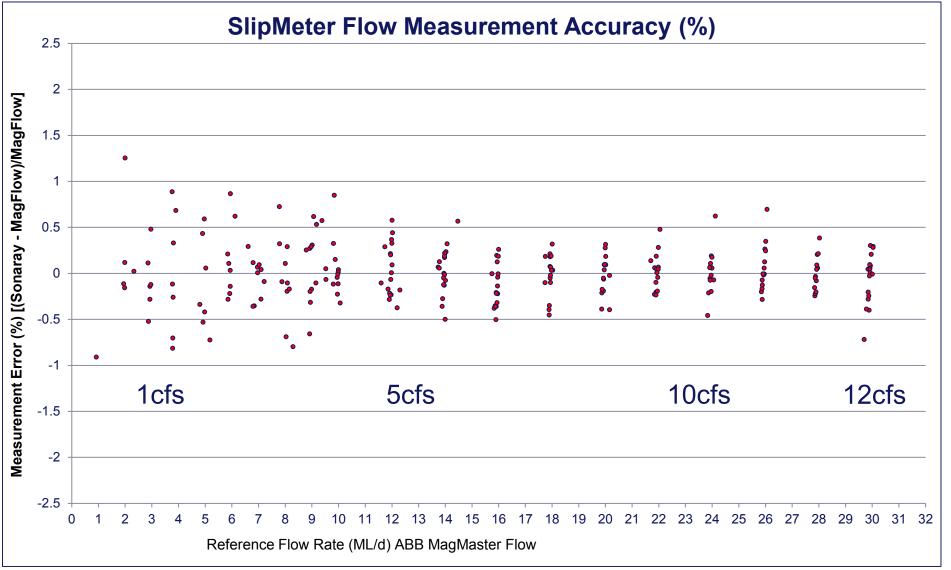
SlipMeter™

Integrated control gate and flow meter



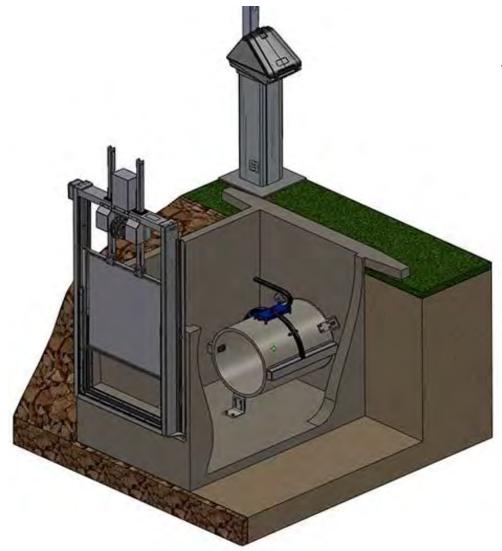
The SlipMeter is a precision flow meter

Accuracy ± 1% (flow laboratory) from ~1cfs up to 12cfs (tested)





Sonaray™ Pipe Flow Meters



Sonaray[™] Pipe Flow Meter Features

- Offers a range of standard diameter pipes (e.g. 12", 18", 24", 40") with standard pipe couplings or flange interfaces (custom sizes are available)
- Can be connected to most other SCADA/PLC networks
- Can be combined with Rubicon gate for control
- Includes Rubicon Pedestal for flow measurement calculation, power, and communication



All Rubicon gates and meters feature standard pedestal

Powers, calculates and communicates



Pedestal features

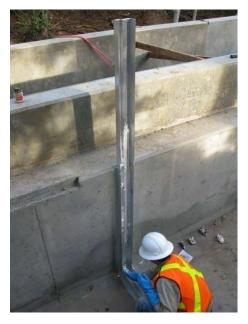
- Robust die-cast aluminum controller housing ideal for harsh environments
- Weather proof and insect resistant
- Flexible mounting position
- User interface
 - Monitor set-points, flow rates
 - Set control modes and to set positions
 - Lockable (key)
 - Password protected screens
- Integrated mast and cabling (can be lowered easily)
- Lockable
- Houses batteries, PLC and radio



Gates are easy to install

Installation in the dry or wet

Bolt and seal aluminum frame to wall



FlumeGate[™] arrives



FlumeGate[™] positioned above frame



FlumeGate[™] slides into frame – next step is commissioning and then it is ready to pass water



Example: Stanford University

FarmConnect®

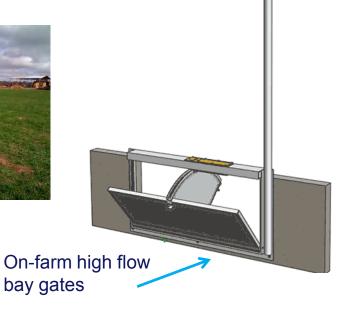
On-farm irrigation automation

iβee™ (Zigbee) communications network

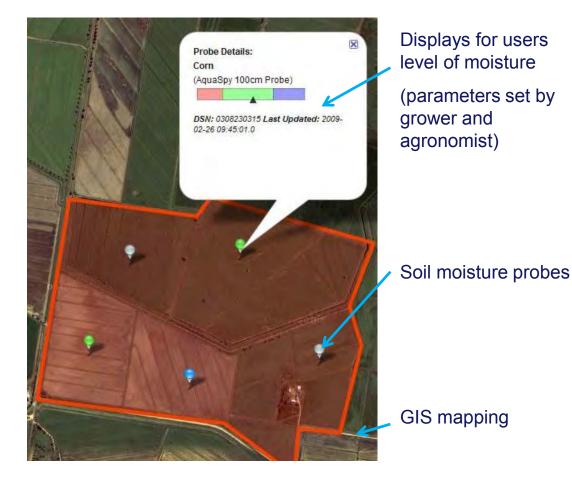
Wireless monitoring and control of a wide range of field devices including:

- soil moisture sensors
- weather stations
- gates
- valves
- pumps





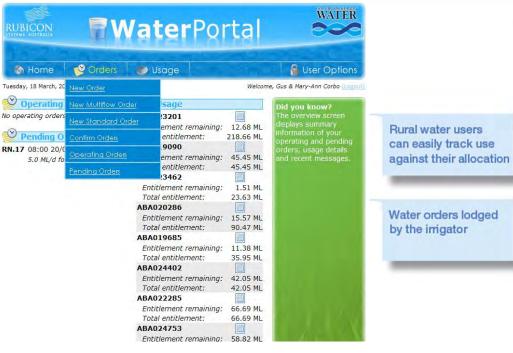
User screenshot of field





Rubicon Software and SCADA

Water Ordering for Growers (Web Based)



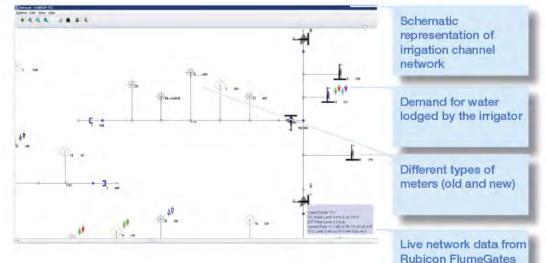
Water Operations



SCADA Interface for Control



Network Control Schematic



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Introduction to Rubicon Water



3 Rubicon solution – Total Channel Control[®]





Total Channel Control[®] is an integrated system solution combining hardware, software and communication



- 1. Breakthroughs in modeling and control of channel dynamics (University partnership)
 - can work in the vast majority of topographies/slopes
- 2. Actuated gates with accurate measurement
 - highly accurate ultrasonic sensors (± 2%)
 - conversion of manually operated structures
- 3. On-farm sensing and automation
- 4. Planning and scheduling software
 - online ordering
 - planning software for manual operation
 - enterprise software for system management
- 5. SCADA Supervisory Control & Data Acquisition
- 6. Peer-to-peer communication



Total Channel Control[®] solution has been proven to benefit <u>all</u> stakeholders

(Mu

Environmental

	 Conserves water Eliminates operational spills Pinpoints leakage, seepage and theft losses Provides real-time data / measurement for operators for better
	 Pinpoints leakage, seepage and theft losses
Irrigation districts	Provides real-time data / measurement for operators for better supervision
	Reduces costs
	 Eliminates manual planning, scheduling and operation of gates
 Reduces risks from injury/accident Provide potential revenue stream Near "on demand" supply of water (withing for the crops Accurate measurement – the right amount 	 Reduces risks from injury/accident
	Provide potential revenue stream
Farmers for the crops Accurate measurement – the right Conserved water could be used to supply in water short years	Near "on demand" supply of water (within 1 hour of the order) – when it is best for the crops
	Accurate measurement – the right amount ordered
	Conserved water could be used to expand irrigated acreage or to augment supply in water short years
	Provides constant high flows to support efficient flood irrigation
uyers of Water	Augments existing municipal water supply in a cost efficient method
nicipals/ Irrigation Districts)	Reduces need for buying and drying/ improve relations with agricultural community
	Improved water quality (reduce water runoff – less fertilizer, salinity)

dos global control of channel systems

- Keeps water in the river for greater in-stream flows
- Potential source of "conserved" water for wetland support

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Introduction to Rubicon Water



3 Rubicon solution – Total Channel Control[®]

Case studies



Case Study 1: Oakdale Irrigation District (CA)

Oakdale Irrigation District 55,000 acres

- 35 Rubicon gates installed since 2006 part of modernization strategy
- Conducted TCC[®] Assessment to develop cost benefit analysis (40-year business case)
- GM and Principal Engineer conducted due diligence trip to Victoria, Australia (Feb 2010)
- Have completed full automation demonstration pilot on two key laterals for 2012 irrigation season:
 - 31 FlumeGates[™]
 - 7 SlipMeters[™] at farmer turnouts
 - SCADAConnect
 - Telemetry (Peer to Peer communication)
 - Online water ordering
 - Scheduling software



Photos: Oakdale Irrigation District





Case Study 2: Reclamation District 108 (CA)

Situation

 In 1997 Reclamation District108 undertook a large modernization project to build a pumping facility on the Sacramento River and link that to an automated canal system

Results

- During a one month testing period, TCC control resulted in a performance level of 97% - 99% to maintain the water level within +/-3 inches of set point.
- Reduced return spills to the river from ~20cfs to 1cfs – Kept more water in the river!
- Reduced energy use e.g. less pumping required as a result of reduced spills.
- Now generates accurately monthly volumetric usage reports.

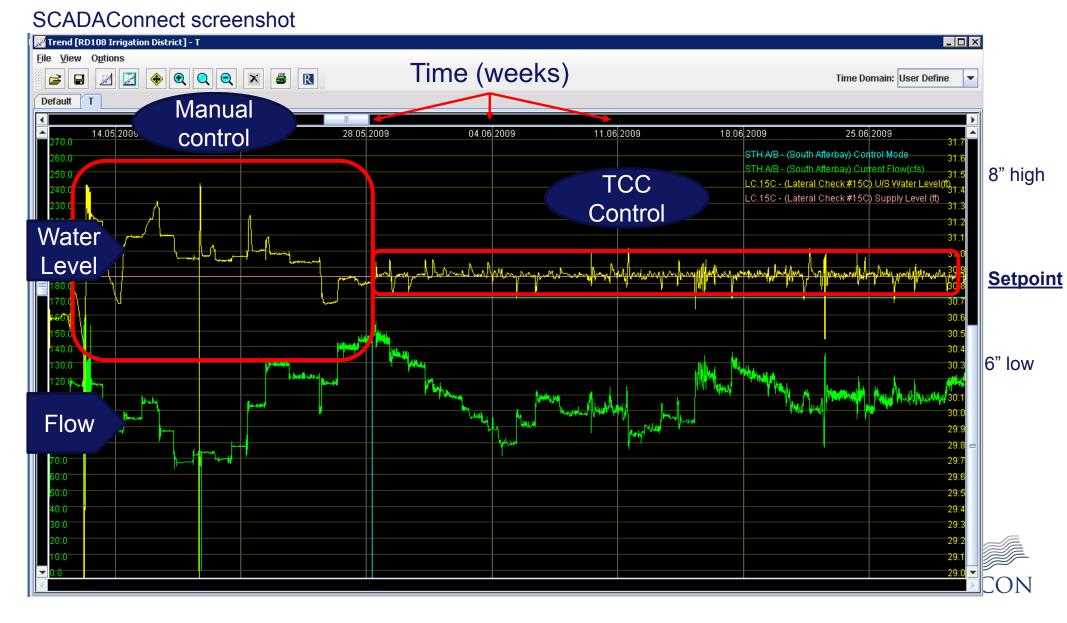
FlumeGate[™] at RD108





Case Study 2: RD 108 Test Results

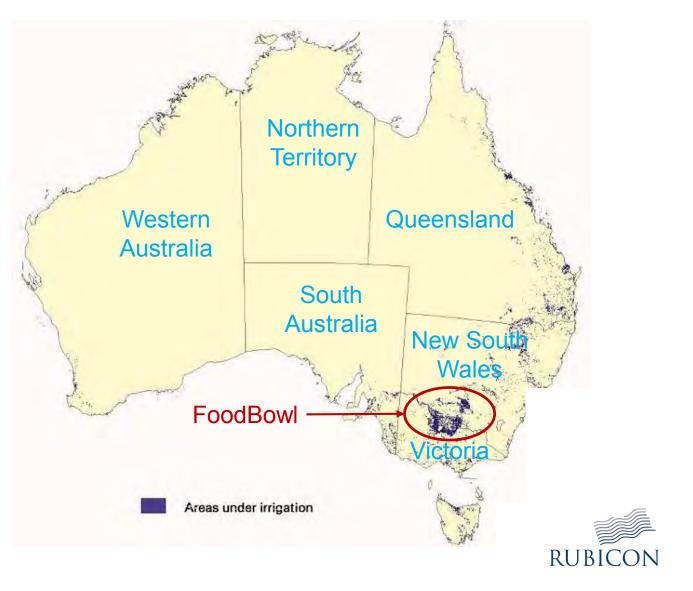
Manual (14" variation) vs. automated control (4" variation) over 7 weeks



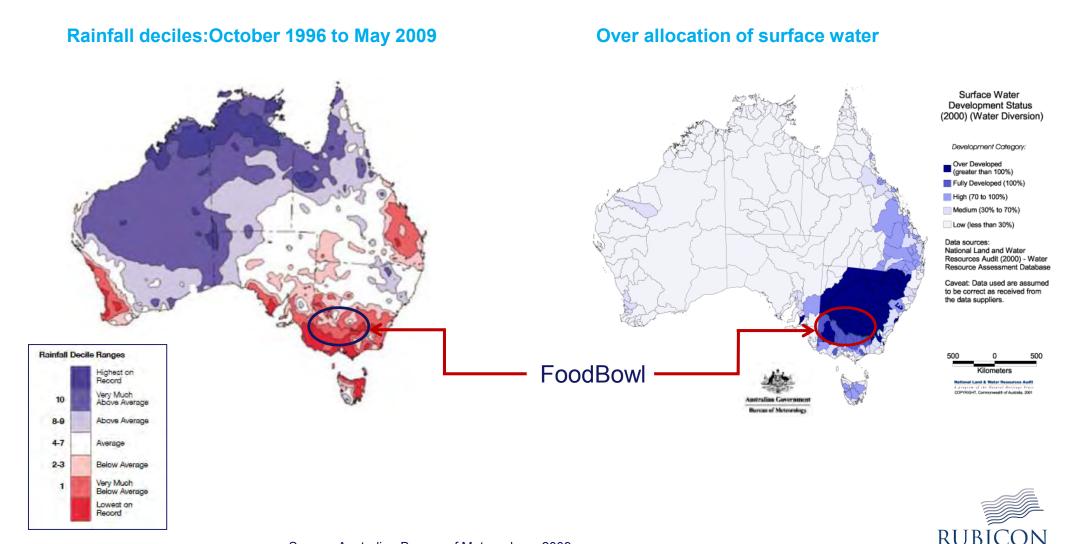
Case Study 3: Victoria's "FoodBowl" Agricultural region

Key facts:

- 1,250,000 acres of irrigated land
- 70-80% of water use in Victoria
- 14,000 irrigators
- Output of irrigated agriculture about \$1.2B at the farmgate
- ~5,000 miles of open channel irrigation
- Loses about 30% of inflows



In the past 18 years, Victoria has faced the driest years on record along with an over allocation of supply



Victoria's irrigation systems were antiquated, inefficient and manually intensive

Antiquated infrastructure

Manually operated gates

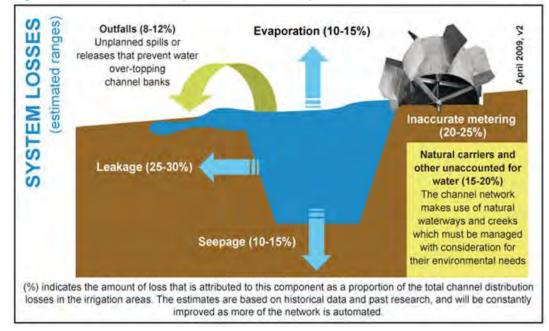


Dethridge meter



Losses in irrigation canal systems

System loss source (% of water lost)





A strategy was developed to save the FoodBowl by improving irrigation efficiency through modernization

Northern Victoria Irrigation Renewal Project

- Formed in 2007 with the aim to recapture 360k acre feet in total savings from:
 - improved service delivery
 - renovation
 - rationalisation

The cornerstone of the FoodBowl modernization is Rubicon's Total Channel Control[®] - the integration of nearly 20,000 control gates, one of the world's largest SCADA systems, communication systems and management software (planning, scheduling and billing)

Modernized automated system





The FoodBowl is now completed its transformation to a modern, highly automated system

TCC[®]

Inefficient antiquated infrastructure and practices.....





*Project completion estimated in 2013

....transformed using Rubicon's Total Channel Control[®] technology





Independently documented FoodBowl results (1/2)

System Efficiency Gains

- In the Shepparton Irrigation Area, <u>operational spills were reduced by 79%</u> from 7,150 af in 2007/08 to 1,470 af in 2008/09
- TCC automation combined with targeted channel lining of the CG2/2 canal has increased efficiency from 78.9% in 2007/08 to 91.6% in 2008/09
- Individual pool efficiency in the CG9 channel in the Central Goulburn Irrigation Area has <u>reached 96%</u>

Source: Goulburn-Murray Water 2008-09 modernisation case studies, August 2009

Long-term System Cost Savings

 An independently reviewed report by Goulburn-Murray Water found that the cost of operating and maintaining a network modernized by TCC was substantially lower over a 50 year period, with <u>35% less revenue required to</u> <u>run a fully modernized system compared to an un-modernized system</u>.

Source: Impact of Modernisation: Whole of Life Cost Analysis, Goulburn-Murray Water, August 2009



Independently documented FoodBowl results(2/2)

Reduced On-farm Water Use

- Higher and more consistent flow rates have already resulted in anecdotal evidence of significantly reduced on-farm water use:
 - "We've just done our second watering since the installation of our new meter, and it's absolutely marvelous. The canals had manual wooden structures, and the levels would fluctuate 8" to 12". <u>Now the new FlumeGates in the canal mean the water is the same all the time</u>. I am very happy".
 - <u>"The flow rate through our (meter) didn't vary for the first time in 14 years</u>. It can only be put down to the FlumeGates installed in the canal."

Source: The Benefits of Irrigation Modernisation – Beyond Water Savings. Peter Walsh (Alliance Manager, FutureFlow) and Kevin Preece, (Manager Water Services, Goulburn-Murray Water)

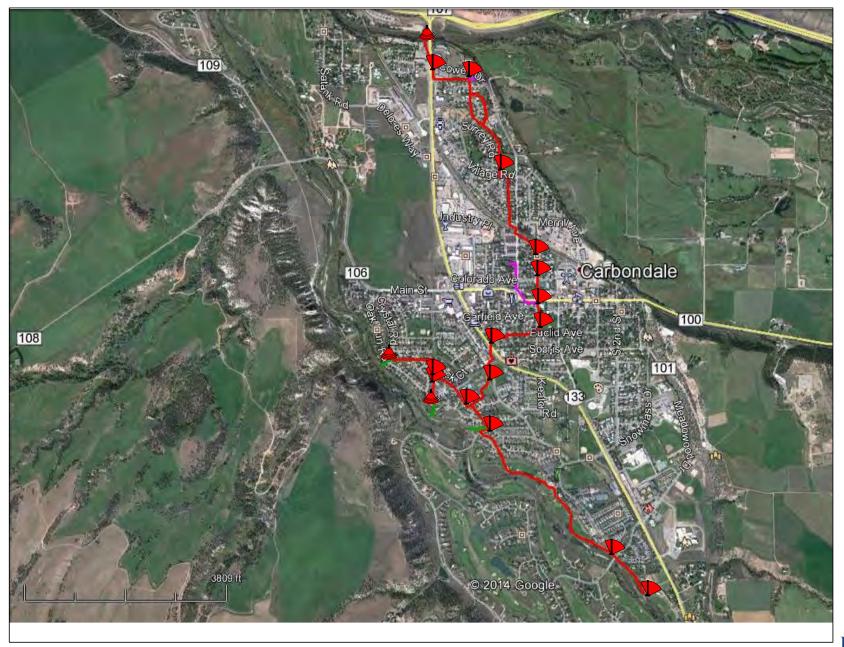
Unique Technology

A report on Rubicon's systems by consulting firm Westin Engineering concluded:

 "The TCC system is a sophisticated, state of the industry system. In the specialized market of irrigation flow control systems, <u>the TCC system has no equals</u>. It is clearly an industry leader and benchmark for those types of systems".

Source: SCADA and Total Channel Control Technology and Product Review, Westin Engineering Inc (USA)

A Solution for the Carbondale Weaver Canal?





What Would be Needed:

Rubicon to Provide and Install:

- New Check Gates: 15x FlumeGates, model FGB-0626-0674 (29.9x28.1, max 18 cfs)
- New Level Monitoring Stations: 3x FlumeLinks
- Wireless Network: Master Station plus 18 remote radio sites
- Central Server System: Server, Internet connection, PC Workstation
- Network Control Solution Software: NeuroFlo, SCADAConnect, Oracle DBMS
- Civil Works to build or modify existing gate structures by others.



		F	GA-0	626-0	0674				
Gate Model	re Model				FGA-0626-0674			-	
Updated Last				7/18/11				1	-
Gate Radius	I -	26.5 in				1	12	1	
Fully Open Gate Elevation		4.9 in				1	y~		
Fully Closed Gate Elevation (CE)			28.1 in			DI	IDI	00	K III
Internal Gate Width (F)			22.6 in			KL	JBI		IN
External Gate Width (B)			29.9	in					
		Max	dimum l	Flow Dis	charge Q	(cf/s)			
Upstream Water									
Level HU (In)	0	3	6	9	12	15	18	21	24
0	0								
3	0	0							
6	0	0	0	-					
9	1	1	1	- 0					
12	3	3	3	3	0				
15	6	6	6	5	5	0			
18	8	8	8	8	7	7	0		
21	11	11	11	11	11	10	9	0	1.1.1
24	14	14	14	14		13	12	11	0
27	18	18	18	18	17	17	16	15	13

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Thank you

